



CALIFORNIA FINANCIAL SERVICES ASSOCIATION

APPLICATION FOR **ASSOCIATE** MEMBERSHIP

The general purpose of CFSA is to provide a common support network for finance companies in an effort to advance and protect their legitimate business interests while offering consumer finance products in California.

Associate membership is made available to qualified business entities actively engaged in providing financial services related products or insurance to Finance Lenders in the state of California.

General Requirements

- ❖ Applicant must subscribe to and support the purposes of the California Financial Services Association.
- ❖ Applicant, subsidiary, affiliate, or parent-corporation, shall be actively engaged in providing financial services related products or Insurance to the Financial Services industry for at least one year.
- ❖ Applicant's business operations must be of high ethical standards.
- ❖ Applicant's operations and practices must comply in good faith with all federal, state, and local laws and regulations.
- ❖ Applicant and partners or principal officers of applicant (when applicant is a partnership or corporation) should have a personal and business reputation of high integrity and morality.
- ❖ Applicant is and will be willing to abide by CFSA By-Laws, and any and all of CFSA's Code of Ethics, policies, and practices which have been, or will be, adopted by the CFSA for the good of the financial services industry, and agrees to be bound by decisions of the CFSA Board of Directors.
- ❖ Applicant must pay promptly any dues, fees, etc. payable at time of application.

Types of Membership:

Our membership is comprised of companies actively engaged in either automobile sales contracts, retail sales contracts, small personal loans of both secured and unsecured, real estate secured financing, and credit card issuing. All members operate in California.

Independent Section Members are non-publically traded, entrepreneurial lending institutions. The Independent Section a sub-organization of CFSA and is designed to promote issues, which most affect the small lender. The Independent Section affords its members frequent opportunities to network and exchange ideas with colleagues in the industry at meetings, owner's workshops, and management training seminars.

Associate Members are the support vendors who supply CFSA Lender Members with services that are necessary to their businesses. Associate Members typically provide insurance, accounting, printing, legal services, credit lines, and data processing. ***Associate Member dues are \$750 per year.***



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1. The undersigned hereby applies for Associate Membership in the California Financial Services Association.

Business Name _____

Your Name _____ Title _____

Business Address _____ PO Box _____ PO Zip _____

City _____ State/Zip _____

Phone () _____ Ext _____ Fax () _____ E-Mail _____

Website: www. _____

- 1a. How long at this address? _____
-

2. *Name of owner, partners, officers and their titles* _____

Name Title

Name Title Name Title

3. Name of person responsible for payment of annual dues if different from item #1:

Name _____ Street Address _____

P. O. Box _____ City _____ State _____ Zip _____

Phone () _____ Ext _____ Fax () _____ E-Mail _____

4. Nature of service you would provide to member companies of CFSA: _____
-

(This provides us with information that enables us to be of better service in our working relationship together.)

5. Date business established.

____ / ____ / ____

6. *Business associations (local, state, and national) of which the business entity is a member.*

7. How did you learn about CFSA? _____



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9. List two references that are currently CFSA member companies.

Name _____ Company _____ Phone () _____

Name _____ Company _____ Phone () _____

10. **Annual Membership Fees/Dues** **\$750**

Please make Checks payable to CFSA

And Mail to 2718 Wrendale Way, Suite 200, Sacramento, CA 95821

11. Associate Membership dues paid to CFSA are not deductible as a charitable contribution, but may be deductible as an ordinary and necessary business expense. A portion of the dues, however, is not deductible as an ordinary and necessary business expense to the extent that CFSA engages in lobbying. The nondeductible portion of the dues for 2014 is 88.00%.

(signature)

Amount Enclosed \$ _____

(title)

(print name)

(date)

Blank spaces could delay approval of your application